

## Insurance for Your Clients

RLI Home Business Insurance Policy - ext. 225  
 RLI Personal Umbrella Policy - ext. 225  
 \_\_\_\_\_  
 PMC Insurance Group - Unsupported Work Comp - ext. 232  
 \_\_\_\_\_

*The following products are available via Big "I" Markets - ext. 232*

### Commercial Lines Programs:

Bonds through Goldleaf Surety Services, LLC: *Contractor, Performance, Bid, Surety & Miscellaneous*

Travelers Select: *Building Pac, Business Pac, Commercial Auto, Contractor's Pac, Garage Pac, Office Pac, Religious Pac, Store Pac, Technology Office Pac, Apartment Pac & Condominium Pac*

Travelers Restaurant Programs: *Casual Dining, Fine Dining*

Hartford Commercial Programs: *Alarm Contractors, Arborists, Self-Storage, Septic Contractors, Specialized Truck Equipment, Specialty Pool & Spa*

Travelers Community Bank Program

Markel Outdoors: *Dude Ranches, Hunting & Fishing Lodges, Outfitters & Guides, Rod & Gun Clubs*

Special Mobile Food Vendors Program  
 Philadelphia Insurance Event Liability  
 Middle Oak Worlds Apart Apartment Program & CAP-Sure Community Association Program

### Personal Lines Programs:

Affluent Personal Lines through Chubb, Fireman's Fund, ACE & Chartis

ACE Marine Programs: *Charter Boat, Mega-Yacht, Yacht, Performance Boat, Personal Watercraft, Small Boat (under 27 ft.)*

Lexington (Chartis): *Non-Standard/ Unprotected/ Unsupported Secondary/ Seasonal/ Corporate/LLC Owned/ Coastal/ Affluent Non-Standard Homeowners, Renters, Rental Dwellings, Vacant Dwellings, and Condominiums*

QBE Stand-Alone Personal Fine Art and Valuable Articles Program

Chubb Collector Car Program

## Insurance for Your Agency - ext. 233

Employee Benefits:  
 AD&D, Group Life, Health, LTD  
 Dental (Contributory and voluntary)  
 Vision (Contributory and voluntary)  
 Employment Practices Liability Insurance (EPLI)  
 Errors & Omissions – Westport, Fireman's Fund, Other  
 Retirement Services

## E&O TLC - ext. 247

Customized Training / Consulting  
 E&O Loss Control Seminars  
 E&O TLC Agency Audit\* (*all insureds*)  
 Forms  
 Reference Material

*\*Swiss Re insureds receive a 10% premium credit for successful completion of an E&O audit.*

## Business Resource Directory - ext. 232

Affinity HR Group, LLC  
*Endorsed human resources firm*

AgentQuote.com  
*Web site development program*

Agility Recovery Solutions  
*Disaster recovery and business continuity solution*

Big "I" Best Practices  
*Benchmarking tools and data*

Caliper Profiles  
*Personality assessment and job matching tool*

Exam Simulator  
*P/C or Life/Accident & Health state exam simulations*

InsurBanc  
*A bank that specializes in servicing the insurance industry*

Ovation Payroll  
*"Insurance Friendly" payroll provider solution*

StaplesLink  
*Discounted office supply program*

Superior Payment Plan, LLC  
*Premium finance provider*

Virtual Risk Consultant  
*Online sales, operation & exposure reference*

WAHVE  
*A cost-saving remote staffing solution for agents & brokers*

## Education - ext. 228

Classroom offerings  
 Online: Webinars, Web CE, Self Study CE  
 In-House: IIABNY courses or webinars in your office  
 New Hire Training  
 Designations: ACSR, AAI, AIS  
 CE requirements  
 Licensing questions

## News - ext. 216

"Ask Tim" vidcast  
 E-newsletters:  
 IIABNY Insider, in the Classroom, Member Benefits Update, Capitol Report, E&O Report  
 Social media (Facebook • LinkedIn • Twitter)  
 The Situation Room  
 YouTube Videos